






# Competitive Analysis – IBM 4247-003 & -V03 vs. Compuprint Product Line



## Low & Mid Speed Industrial

## Rugged High Speed & Robust

	 <b>IBM 4247-003</b>	 <b>Compuprint 4247-L03</b>		 <b>Compuprint 4247-X03</b>		 <b>IBM 4247-V03</b>	 <b>Compuprint 4247-Z03</b>
Max Speed @ 10 cpi	700 cps	720 cps	800 cps	1100 cps	1100 cps	1100 cps	1100 cps
Throughput* (pages/hour)	590 pph	610 pph	660 pph	860 pph	860 pph	860 pph	860 pph
Printhead	18-Pin	24-Pin	18-Pin	18-Pin	18-Pin	18-Pin	18-Pin
Printhead Life	800 Million Characters	700 Million Characters	800 Million Characters	800 Million Characters	800 Million Characters	800 Million Characters	800 Million Characters
Ribbon Life	15 Million Characters	15 Million Characters	25 Million Characters	25 Million Characters	25 Million Characters	25 Million Characters	25 Million Characters
Monthly Workload	57,000 Pages	50,000 Pages	57,000 Pages	75,000 Pages	75,000 Pages	75,000 Pages	75,000 Pages
Copies	1 + 7	1 + 7	1 + 7	1 + 7	1 + 7	1 + 7	1 + 7
Standard Interfaces	Parallel/Serial OR Parallel/Ethernet	Parallel/Serial/ <b>USB</b> OR Parallel/Ethernet	Parallel/Serial/ <b>USB</b> OR Parallel/Ethernet	Parallel/Serial OR Parallel/Ethernet	Parallel/Serial/ <b>USB</b> OR Parallel/Ethernet	Parallel/Serial/ <b>USB</b> OR Parallel/Ethernet	Parallel/Serial/ <b>USB</b> OR Parallel/Ethernet
Optional Interfaces	Ethernet IPDS	None	Ethernet IPDS	Ethernet IPDS	Ethernet IPDS	Ethernet IPDS	Ethernet IPDS
Tractor Paper Feed Pins	6-Pin	4-Pin	6-Pin	6-Pin	6-Pin	6-Pin	6-Pin
Attention Light	No	No	No	Yes	Yes	Yes	Yes
Audible Alarm	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Metal Cabinet	No	No	No	Yes	Yes	Yes	Yes
Acoustics	55 dBA	54 dBA	54 dBA	56 dBA	54 dBA	54 dBA	54 dBA
Data Streams	ASCII, IPDS	ASCII	ASCII, IPDS	ASCII, IPDS	ASCII, IPDS	ASCII, IPDS	ASCII, IPDS
Remote Management	No	Yes	Yes	Yes	Yes	Yes	Yes
Standard Warranty	3 months	1-Year Onsite	1-Year Onsite	3 months	1-Year Onsite	1-Year Onsite	1-Year Onsite
List Price	<b>\$3,394 MSRP</b>	<b>\$3,145 MSRP</b>	<b>\$3,995 MSRP</b>	<b>\$4,094 MSRP</b>	<b>\$4,795 MSRP</b>	<b>\$4,795 MSRP</b>	<b>\$4,795 MSRP</b>